

Energy Performance Contracting Using Guaranteed Energy Savings to Improve Facilities and Infrastructures



Unique Funding Solutions from ABM Meet Critical Facility Needs

Your Challenges

- Funding capital improvements
- Aging facilities and infrastructures
- Increasing energy and operating costs
- Decreasing revenue streams
- Growing resource demands
- Tenant comfort issues

ABM understands that facilities have been experiencing a capital shortfall for nearly a decade that has led to reduced spending on infrastructure. In addition to the lack of available capital, administrations and managing bodies have been faced with tremendous financial pressures as a result of increasing demand on decreasing revenues. This has led most communities to cut services and staff as their only means to balance budgets.

ABM's Solution

ABM guarantees energy savings with a comprehensive suite of efficiency upgrades and facility modernization, including HVAC, lighting, infrastructure, controls, and more. With an energy performance contract (EPC), we can address both the facility and funding needs of our clients.

Our expertise in both public and private finance and energy solutions provides us with the unique ability to collaboratively work with clients to help them overcome budget challenges. With an EPC, our clients can improve facilities - and benefit from those improvements - using funds already committed to their existing budget. The guaranteed energy savings create the capital needed to fund the improvements.



Providing solutions that drive costs out of operating budgets to reallocate capital for needed facility enhancements.

Value of Energy Performance Contracts

Our budget-neutral financial solutions maximize facilities' energy efficiency and lower annual operating costs. Key benefits include:

- Increased energy efficiency and sustainability
- Guaranteed savings at little to no risk to the client
- Validation and accountability through real-time energy monitoring and optimization
- Improved equipment reliability and uptime
- Services provided through a single-sourced procurement process
- Increased building comfort
- Potential for tax credits
- Increased asset value

Facility Improvements at a Glance

Guaranteed energy savings from ABM have helped facilities upgrade:

- Heating, cooling and ventilation equipment upgrades
- High efficiency lighting
- Electrical improvements
- Water consuming device retrofits
- Energy management control system implementation
- Renewable energy technology
- Electric vehicle charging stations
- Window/roof replacements/repairs
- Fenestration upgrades
- IT upgrades

- Energy Performance Contracts with ABM provide turnkey facility upgrades, complete with a financial solution, for a variety of industries, including:
- K-12 Public Schools
 - Municipalities and Counties
 - Public and Private Universities
 - Commercial Real Estate
 - Healthcare

About ABM

ABM (NYSE: ABM) is a leading provider of facility services in the United States and various international locations. ABM's comprehensive capabilities include janitorial, electrical & lighting, energy solutions, facilities engineering, HVAC & mechanical, landscape & turf, mission critical solutions and parking, provided through stand-alone or integrated solutions. ABM provides custom facility solutions in urban, suburban and rural areas to properties of all sizes - from schools and commercial buildings to hospitals, data centers, manufacturing plants and airports. ABM Industries Incorporated, which operates through its subsidiaries, was founded in 1909. For more information, visit ABM.com.



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