

## Golf Services

# Why Outsource?



**Outsourcing your golf course maintenance can help you control operating costs and free up capital to be invested in your core business.**

### Focus on Your Core Competency

Each business function that does not directly support, develop or improve your products and services — like golf course maintenance — can be outsourced. Outsourcing allows you to concentrate on your core competencies and objectives while we take care of your facility.

Commonly outsourced services include:

- Golf Course Maintenance
- Golf Course Renovation
- Landscape Design/Installation
- Aerification/Verticutting
- Club Management
- Irrigation Maintenance
- Aquatic Maintenance

### Scalability

Outsourcing to ABM gives you services that are highly scalable. We can seamlessly adjust the level of staffing for golf course operations on an as-needed basis, seasonal or otherwise. This helps you control operating costs and avoid the hassles of hiring and retaining personnel.

### Reduce Costs

Employing in-house facility service personnel can drain internal resources and require external expertise. There are also costs associated with payroll tax and salary and benefits packages, as well as the numerous indirect costs such as tools and equipment, management and training. Outsourcing your facility services to ABM helps you avoid these out-of-pocket costs and establish a budget, freeing up capital that can be invested in your core business at a higher rate of return.

### Expertise

We deliver the most qualified people, industry-leading systems and advanced technology — key ingredients to maximizing productivity, reducing costs and improving service. Facility service providers like ABM afford you a higher level of service at a lower cost, bringing world-class capabilities to your facility not otherwise available from in-house resources.



The benefit of outsourcing your facility services is simple – it makes your business more efficient. Outsourcing can give you a competitive advantage by providing the time and extra resources you need to help you grow your business and increase your market share.

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