



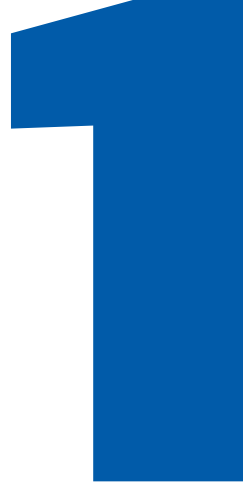
Five Key Responses to COVID-19

for Educational Facilities



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Meet Funding Reductions

Most revenue sources have been hurt by the COVID-19 pandemic, and further economic impacts are expected. It's difficult to meet funding reductions without depleting key resources or endangering priorities, and many easy targets for cost-savings have already been leveraged. ABM's experience with energy and operations can create opportunities to reduce spending while protecting rainy day funds and high-priority projects.

The right questions can identify overspend and suggest how to deal with it:

- Do you know where your facility wastes the most energy?
- How much does it cost to operate assets that suffer from deferred maintenance?
- If new infrastructure could help you save energy, how would you pay for the upgrades you need?

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It would not have been possible for our county to afford the infrastructure improvements our schools desperately needed without the financial structure of **ABM's program.**

*Dr. John Barge,
McIntosh County Schools*

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Support Your Go-Forward Plan

As new modes of learning develop at every level, educators need facilities and technology to be part of the solution. ABM puts technical and financial expertise together to help you meet technology and infrastructure needs within your current capital restrictions.

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ABM is providing facility personnel and financial situations that no other company has the process or expertise to achieve.

*Dr. Vickie Reed,
Brooks County School System*

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Safeguard Resources Now

How we use spaces is changing, and that will create new and different stresses on facilities. To ensure your assets are protected now and for the future, ABM first assesses operations and maintenance. Then our teams build plans to cost-effectively mitigate risk of repair and extend the useful life of equipment.

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**“With ABM’s solution, we don’t
have to select between
student-focused initiatives and
improving our infrastructure.”**

*Dr. Mason Gary,
Anderson School District 3*

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Pivot Spending from Energy to Students

Energy overspend drains funds that could accomplish so much more – if you could spend that money where you know it'll have more impact. By empowering you to reduce energy and operational spending now, ABM programs help you direct funds where you need it most. With guaranteed energy savings, you can invest more in what matters to students, parents, staff, and teachers, without new upfront capital. Sustainability goes hand-in-hand with balanced budgets.

What's a Guaranteed Energy Savings project?

As an experienced energy performance contractor, ABM has the technical and fiscal resources to not only create energy savings, but guarantee it. When the savings you need depend on investment, our projects make that investment possible. We help you improve infrastructure using the savings it will create.

How could a Professional Service Agreement help?

Along with structured, managed facility services, ABM PSAs can help you speed up key capital investments and avoid capital volatility. Get key projects in place quicker and make sure capital is focused on the right outcomes and benefits.



Ensure Healthy Spaces Support Achievement

The built environment impacts students at every level, and in many ways. From how they think and achieve in the classroom, to whether they feel that classroom is right for them, studies show that light, air, and facility quality have real effects. To help students breathe well, see well, and be well, meeting deferred maintenance needs and investing in built environment quality is key. ABM energy projects and professional service agreements create opportunities for you to improve spaces for everyone.

To improve your control over costs and outcomes, ABM creates options that solve both financial and facility needs.

Energy Projects

- Put spending back where your budget needs it
- Cut energy and operational spend
- Improve built environments within revenue limits

Professional Services Agreements

- Move capital plans forward
- Meet new technological and distance learning challenges
- Invest faster in outcomes students see



How We Help



Lighting Upgrades and
Smart Controls



Guaranteed Energy
Savings



HVAC and Indoor Air Quality



Preventive Maintenance



Sustainability, Renewables,
and Water Conservation



Professional Services
Agreements



Electrical Power and Safety



ABM saves our
education clients
energy use by 27%



ABM serves
350+ districts
nationwide



ABM generates
\$1,100 in funding
per student

Ask ABM to create options for moving forward.
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