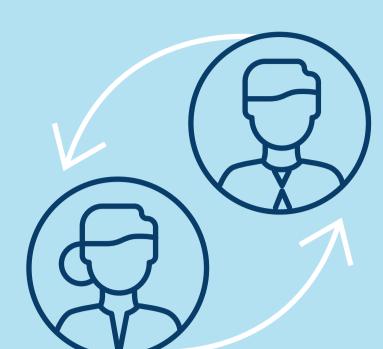
Solving the Top 7 **Facility Workforce Challenges**

At the heart of any facility services program are the people that care for and maintain your buildings. For in-house staff specifically, headaches like recruiting skilled laborers, training, and cost can prevent you and your facility from functioning at maximum efficiency.





Turnover

The Challenge:

In the janitorial industry alone, annual employee turnover averages about 200%.1

ABM Solution:

We develop internal talent to reduce turnover and keep employees engaged.

Recruitment

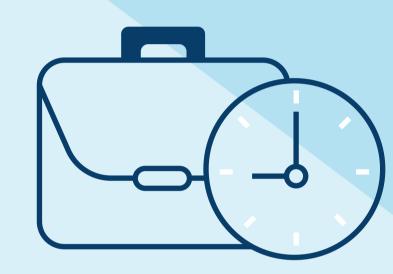
The Challenge:

Skilled trades are the #1 hardest position to fill.²

ABM Solution:

Many applicants come through non-profits and community development organizations.





Aging Workforce

The Challenge:

50.9 years old is the average age in the FM workforce, with much of the talent retiring in the coming decade.³

ABM Solution:

As a Corporate Sustaining Partner of the IFMA Global Workforce Initiative, we strive to close the facility management talent gap through partnerships with accredited FM degree programs.4



The Challenge:

Maintenance employees average **31.9** to **36.3 hours** of formal training per year.⁵

ABM Solution: We train our team members through

facility-specific protocols, safety, and customer service, so you don't have to.





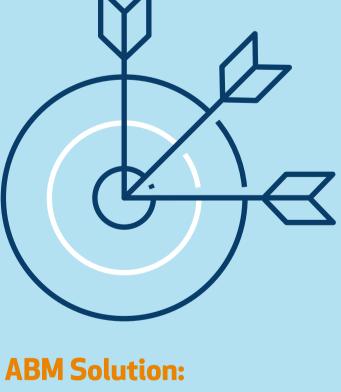
Cost

The Challenge: Labor costs can account for 3/4 of

the cost of facility services delivery.6

ABM Solution: Working with a quality-oriented provider

like ABM prevents unplanned expenses, like out-of-scope work, operational downtime, and more.



Consistent Results The Challenge:

Many facility management providers use a

network of subcontractors to provide building services, resulting in a hodgepodge of providers with dissimilar values, work **standards**, and **cultures** different from yours.⁶

We self-perform 90% of our services,

providing consistent ABM quality services, screening, and training.



The Challenge:

Multiple Invoices

The #1 headache experienced by facility

managers is the sourcing, vetting, and continued management of vendors.⁷

ABM Solution: With ABM Performance Solutions, there is one contract to manage and one primary contact, allowing more of your



Discover ABM

Performance Solutions today.

Learn more at ABM.com/PeformanceSolutions.

Sources:

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